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NOT FOR PUBLICATION

UNITED STATES BANKRUPTCY COURT
EASTERN DISTRICT OF WASHINGTON

IN RE :]	
]	NO. 98-01521-R41
ELMER WALCKER & STELLA WALCKER,]	
Debtors.]	
<hr/>		
KEY DEVELOPMENT CORPORATION, a Washington corporation,]	
Plaintiff,]	ADVERSARY PROCEEDING NO.
vs.]	A99-0157-R41
LAKE INVESTMENT CO., INC., a Washington corporation,]	
Defendant.]	
<hr/>		
G & G MEATS PENSION FUND,]	
Plaintiff,]	
vs.]	ADVERSARY PROCEEDING NO.
LAKE INVESTMENT CO., INC., a Washington corporation,]	A00-0074-R41
Defendant.]	
<hr/>		
JOHN ANTON WALCKER & LAURA SUE WALCKER,]	
Debtors.]	NO. 98-04912-R4E

The attached Memorandum Opinion constitutes the Court's Findings of Fact and Conclusions of Law Pursuant to FRBP 7052.

MEMORANDUM OPINION

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1 This matter came on for trial before this court on March 19,
2 2001 through March 21, 2001. Elmer and Stella Walcker and Lake
3 Investment Company, Inc. were represented by Donald A. Boyd of
4 Halverson & Applegate, P.S. Jack Johnson, G & G Meats Pension
5 Fund, and Key Development Corporation were represented by Stephan
6 E. Todd.

7 I.

8 Parties & Principal Actors.

9 A. Elmer & Stella Walcker

10 Elmer and Stella Walcker, hereinafter referred to as the
11 Debtors filed their case under Chapter 11 on March 11, 1998. Their
12 plan was ultimately confirmed on July 26, 1999. The Debtors have
13 filed objections to various claims filed by Jack Johnson and/or
14 G & G Meats Pension Fund in that case.

15 The principal asset of the Debtors is a 92 unit resort/motel
16 located on Lake Chelan and known as the Caravel Resort, hereinafter
17 the Caravel. The Debtors own and operate this resort as a sole
18 proprietorship, although they do not take an active role in its
19 management. The Caravel is managed by the Debtors' son John
20 Walcker with assistance from their daughter in law, Sue Walcker.

21 The Debtors also own fifty percent (50%) of the stock in a
22 corporation known as Lake Investment, Inc., hereinafter Lake. The
23 remainder of that stock is owned by John and Sue Walcker. Lake is
24 a licensed and registered general contractor in the state of
25 Washington. Lake's operations are conducted by John Walcker, its
26 president.

27 The Debtors also own some stock in a corporation known as
28

1 Snowcreek Development Co., Inc. The principals of this
2 corporation were Rick Bowles, president and John Walcker. At no
3 time were the Debtors officers or directors of this corporation.
4 Snowcreek filed for Chapter 11 bankruptcy relief on November 20,
5 1997 in the Eastern District of Washington under cause # 97-06355-
6 R41. That case was eventually converted to a case under Chapter
7 7. No dividends were available from that case to pay unsecured
8 creditors or equity holders.

9 The Debtors met Jack Johnson in 1989. Over the years since
10 that time the Debtors have had some business dealings with Jack
11 Johnson. The Debtors admit to having borrowed some money from or
12 through Jack Johnson and admit liability for these specific
13 obligations. The Debtors however contest their liabilities on
14 other claims filed by Johnson in this case. Although the Debtors
15 were neighbors of Johnson's vacation home in Chelan, they deny any
16 close personal or business relationship with Johnson aside from the
17 specific instances of admitted liabilities.

18 B. John & Sue Walcker.

19 John and Sue Walcker, are the son and daughter-in-law of the
20 Debtors. John and Sue Walcker filed a joint petition for
21 bankruptcy relief under Chapter 7 in the Eastern District of
22 Washington, on August 13, 1998, under Cause No. 98-04912-R4E.
23 This case was dismissed upon the motion of G & G Meats Pension Fund
24 on December 12, 2000. John and Sue Walcker have since filed a
25 Chapter 13 case on May 21, 2001, under Cause #01-04261-R4W. This
26 case was ultimately converted to one under Chapter 7 by order dated
27 July 19, 2001. An adversary proceeding has been filed under A01-
28

1 00221 in that most recent case by Jack Johnson, individually and as
2 trustee of Columbia Meat Products Pension Plan, f/k/a G & G Meats
3 Pension Plan. Many of the issues in that adversary proceeding are
4 common to this litigation.

5 At all times relevant to this matter, John Walcker has been
6 manager of the Caravel Resort for his parents, the Debtors. John
7 Walcker has also served as president and conducted the operations
8 of Lake Investment, a Washington corporation in which the Debtors
9 own a fifty percent (50%) stock interest, the remaining fifty
10 percent (50%) interest being owned by John Walcker and his wife,
11 Sue. John Walcker also served as an officer in Snowcreek
12 Development Company, Inc., a corporation in which Debtors owned
13 stock.

14 John Walcker has known Jack Johnson since 1982. Most recently
15 John Walcker, acting through Lake Investment, has been instrumental
16 in completing a large real estate development in Chelan for Jack
17 Johnson's Key Development Corporation. These two individuals have
18 had numerous business relations over the last nineteen years and
19 were close business associates.

20 C. Jack Johnson.

21 Jack Johnson is a sophisticated businessman and investor. He
22 was a principal and officer in G & G Meats. He was responsible for
23 investing that corporation's pension funds as well as arranging for
24 investments for other parties and himself. He specialized in
25 loaning money with the stated goal of returning twenty-five percent
26 (25%) per annum on these investments. The contested obligations at
27 issue in this litigation with the Debtors fall within these lending
28

1 parameters.

2 Jack Johnson was a close business associate of John Walcker,
3 having been involved in many financial deals with him over their
4 long acquaintance. Although Jack Johnson engaged in a limited
5 number of financial arrangements with the Debtors, he was not on
6 close terms with them.

7 D. G & G Meats Pension Fund.

8 G & G Meats Pension Fund is an employee benefit plan
9 originally established by G & G Meats, Inc., a Washington
10 corporation. Jack Johnson, a principal owner of G & G Meats, Inc.,
11 has served as trustee of this pension fund at all times relevant to
12 this litigation. Jack Johnson as trustee of this pension fund has
13 loaned money on behalf of the fund to various of the parties
14 involved in this litigation. G & G Meats has changed ownership and
15 as a result in recent years been known as Columbia Meat Products
16 and has filed reports with the Internal Revenue Service for the
17 pension fund under that name. Jack Johnson is the primary, if not
18 the sole person holding a beneficial interest in this pension fund
19 at this time.

20 E. Lake Investment Co. Inc.

21 Lake Investment Co., Inc. is a Washington corporation, fifty
22 percent (50%) of which is owned by Jack and Sue Walcker and fifty
23 percent (50%) of which is owned by Elmer and Stella Walcker. John
24 Walcker is the president of the corporation and manager of its
25 operations. Lake at all times relevant hereto was a licensed
26 contractor under the laws of the state of Washington.

27 Lake was actively involved in work on a forty-two lot
28

1 residential development project on the shores of Lake Chelan,
2 Washington, known as the Key Bay Development. This residential
3 development was owned by Key Development Corporation.

4 F. Key Development Corporation.

5 Key Development Corporation is a Washington corporation.
6 Since 1994 Key has been involved in a residential development on
7 the shore of Lake Chelan known as the Key Bay Development. The
8 president and controlling shareholder in Key is Jack Johnson.

9 II.

10 Nature of Proceedings and Statement

11 Of Jurisdiction

12 The trial in this matter involved a number of disputes arising
13 out of a complex series of transactions between the parties. Two
14 sets of these parties are debtors in bankruptcy cases: Elmer and
15 Stella Walcker, a case filed under Chapter 11 case #98-01521-R41;
16 and John and Sue Walcker, a case filed under Chapter 7, case #98-
17 04912-R4E.

18 The first category of disputes involve claims filed in Elmer
19 and Stella Walcker's Chapter 11 case. There were originally seven
20 claims filed by Jack A. Johnson and/or G & G Meats Pension Fund
21 which were disputed by Elmer and Stella Walcker. These seven
22 claims were based on notes. Similar claims were filed in the
23 Chapter 7 case of John A. and Sue Walcker. Elmer and Stella
24 Walcker disputed the amount owed on some of these notes and on
25 others whether they were liable at all. Of the disputed claims,
26 the parties have settled their disputes as to two of the notes
27 leaving five disputed claims to be resolved by this court. The
28

1 court will refer to this aspect of the litigation as the claims
2 litigation.

3 The next dispute before the court arises out of a motion to
4 abandon a note as property in John Walcker's original bankruptcy
5 estate. This motion was objected to by Jack Johnson, G & G Meats
6 Pension Fund and Key Development Corporation. This dispute relates
7 to the ownership of the note and interpretation of its terms. The
8 note on its face is made payable to John Walcker by Key
9 Development, but John Walcker asserts that it is in fact the
10 property of Lake Investment and the note is due Lake in its face
11 amount, One Hundred Twenty-Five Thousand Dollars (\$125,000.00).
12 Key disputes John Walcker's assertion arguing that it is in fact
13 John Walcker's asset and that it can be satisfied by the transfer
14 of a lot in the Key Bay Development project. This matter was
15 consolidated with the claims litigation because of the common and
16 interrelated facts and circumstances, the common parties and the
17 impact on the respective bankruptcy estates.

18 In addition, there were two lawsuits originally filed in the
19 Chelan County Superior Court which were removed to this court and
20 consolidated with the claims litigation. Both of these removed
21 lawsuits involve Lake Investments, Inc., a corporation in which the
22 debtors Elmer & Stella Walcker own a fifty percent (50%) interest
23 and John A. and Sue Walcker own the remaining fifty percent (50%).
24 These cases were removed to this court and consolidated with this
25 claims litigation because of the impact on the respective
26 bankruptcy estates, the common parties and witnesses in the
27 litigation, and the interrelated facts which form the nexus of the
28

1 dispute between the parties.

2 The first of these removed actions relates to claims asserted
3 against Lake Investment, Inc. by Key Development corporation. This
4 action was commenced on August 18, 1999, when Key filed a lawsuit
5 in Chelan County Superior Court against Lake for collection of
6 money allegedly due Key arising out of the sale of a lot ("Lot 15")
7 in Key's residential development in Chelan, Washington.

8 The second of these removed actions relates to a claim
9 asserted against Lake Investment, Inc. by G & G Meats Pension Fund.
10 This action was commenced on January 14, 2000, when G & G filed a
11 lawsuit in Chelan County Superior Court against Lake for collection
12 of money allegedly due Key on a promissory note executed by Lake.

13 The Court has jurisdiction over the claims litigation pursuant
14 to 11 U.S.C. § 157 and FRBP 3007 and Amended General Order of the
15 District Court dated May 8, 1985. The claims litigation
16 constitutes a core proceeding under 28 U.S.C. § 157(b)(2)(B).

17 The Court has jurisdiction over the consolidated matters
18 pursuant to 28 U.S.C. § 157(a) and Amended General Order of the
19 District Court dated May 8, 1985. The consolidated matters
20 constitute core proceedings pursuant to 28 U.S.C. §
21 157(b)(2)(A), (C) and (O).

22 Venue is proper in this court with regard to all matters
23 pursuant to 28 U.S.C. § 1334(b), (c)(2), § 1409, and § 157(b)(1).

24 III.

25 The Claims Litigation

26 A. General.

27 A number of the disputes between the parties in this
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1 litigation involve claims filed by creditors in the bankruptcy case
2 and objected to by the Debtors. Under the Debtors confirmed
3 Chapter 11 plan, they are obligated to pay all duly allowed
4 creditors claims in full with interest. The Debtors have filed
5 objections to a number of these claims contesting in some instances
6 whether they are liable on the claims at all and in other instances
7 challenging the amount of the claim which is owed.

8 B. The Claim Process and the Burden of Proof.

9 A creditor may file a proof of claim in a bankruptcy case. 11
10 U.S.C. §501(a). A filed proof of claim "is deemed allowed, unless
11 a party in interest, . . . objects." 11 U.S.C. §502(a). The
12 Debtors in this case are parties in interest and have filed
13 objections to the claims at issue. Since objections have been
14 filed, it is this court's duty to determine the amount of the
15 claims which are to be allowed. 11 U.S.C. §502(b).

16 Bankruptcy Rule 3000(1)(f) provides:

17 **Evidentiary Effect.** A proof of claim executed and filed
18 in accordance with these rules shall constitute prima
19 facie evidence of the validity and amount of the claim.

20
21 Debtors have filed objections to the contested proofs of claim.
22 FRBP 3007. Thus the issues before the court have been delineated.
23 In resolving these claims disputes, the claimants as a result of
24 their duly filed claims have made a prima facie showing. The
25 burden of going forward with the evidence is on the objecting
26 party, here the Debtors. The ultimate burden of persuasion on the
27 disputes however rests with the Claimants. In re Allegheny
28

1 International, Inc. 954 F.2d 167 at 173-74 (3rd Cir. 1992).

2 The court turns now to the facts surrounding the various
3 contested claims.

4 C. The Roy Baker Notes

5 1. Facts.

6 In the fall of 1996, John Walcker prepared a series of notes
7 made payable to Roy Baker. These notes were due on various
8 specific dates in the summer of 1997, and bore interest at the rate
9 of twenty-five percent (25%) per annum after their due date. They
10 were all delivered to Jack Johnson in November of 1996.

11 John Walcker had borrowed money from Roy Baker, an employee of
12 G & G Meats, in the past and the loans had all been repaid. Jack
13 Johnson had been the broker for these loans and John Walcker had
14 had no dealings with Roy Baker directly, but had dealt with Jack
15 Johnson in regard to them. Payments on these loans were made to
16 Jack Johnson.

17 Unknown to John Walcker, at the time he prepared the November
18 1996 series of notes, Roy Baker was not involved in these
19 particular loan transactions. The money advanced on these various
20 notes was evidently provided by one Jerry Ashford through Jack
21 Johnson acting as loan broker. This fact was never disclosed to
22 John Walcker and became known only in the course of this
23 litigation. Jack Johnson testified that he has orally guaranteed
24 the payments of these notes to Jerry Ashford, but has paid nothing
25 to Ashford on these notes to date, although he considers himself
26 bound to do so. The two of these notes remaining unpaid at this
27 time, Exhibit E dated November 1, 1996 and Exhibit F dated November
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1 15, 1996 both bear the language "For value received payee, Roy
2 Baker, hereby assigns this promissory note to Jack A. Johnson"
3 followed by the signature "Roy Baker". Jack Johnson has testified
4 that these assignments were in fact executed by Jerry Ashford who
5 signed Roy Baker's name. Roy Baker has never had any interest in
6 the November 1996 notes at issue in this litigation.

7 The monies advanced on these notes were made on the basis of
8 requests by John Walcker to Jack Johnson. The loan proceeds, the
9 face amount of the note less discount, were then electronically
10 transferred from Jack Johnson's account with U.S. Bank in Everett
11 to the Caravel's U.S. Bank account in Chelan. John Walcker
12 testified that this procedure was used to facilitate the funds
13 transfer and avoid the delays inherent in mailing and processing
14 checks through different banking entities. John Walcker testified
15 that the Caravel account was used merely to quickly clear these
16 funds. Jack Johnson testified he was told by John Walcker that the
17 funds were needed for the operations of the Caravel. John Walcker
18 testified that these loans were his liabilities and not debts of
19 his parents, although some of the funds might have remained in the
20 Caravel account, that was to repay loans made by the Caravel to
21 John Walcker, Lake Investment and his other enterprises.

22 Following this general arrangement, some \$250,000 was borrowed
23 through Jack Johnson, ostensibly from Roy Baker. Approximately
24 \$150,000 of this has been repaid leaving a balance of approximately
25 \$100,000 still due.

26 Among the payments credited by Johnson to these obligations
27 were the following:
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<u>Exh. #</u>	<u>Date</u>	<u>Payor</u>	<u>Payee</u>	<u>Amount</u>
KK	5/08/97	John Walcker	Jack Johnson	\$25,500
MM	6/05/97	Lake Investment	Jack Johnson	\$25,000
MM	6/27/97	Lake Investment	Jack Johnson	\$25,000
NN	8/25/97	Caravel	Jack Johnson	\$13,000
OO	9/09/97	Caravel	Jack Johnson	\$17,000

A complete accounting of the \$250,000 allegedly loaned, and the \$150,000 of payments applied with the identity of the payors, was not provided to the court.

On or about January 14, 1998, John Walcker wrote a letter to Roy Baker acknowledging that there was still \$100,000 owing and advising him that it would be paid off from the proceeds of the sale of the Caravel within the next two months. (Exh. 36.)

The debtors, Elmer and Stella Walcker, both testified that they knew nothing about these loans and that John Walcker did not have the authority to borrow this money on their behalf. Jack Johnson did not deal with the debtors personally in regard to negotiating these loans. The debtors had no personal involvement in the arrangement or execution of these loans with Johnson.

After the Debtors filed their petition for relief under Chapter 11, Jack Johnson filed claims in that case. Johnson asserts that Debtors are liable to him on the Roy Baker notes. He asserts that John Walcker was acting on Debtors' behalf when he negotiated the Roy Baker notes and thus the Debtors were liable for these loans. The Debtors deny this and objected to Johnson's claims on these notes.

2. Analysis.

a. Washington Contract and Agency Law. (Roy Baker Notes

1 The Roy Baker notes provide that "John A. Walcker . . .
2 promise to pay to Roy Baker. . ." the amount of the respective
3 notes. These notes are not "payable to bearer or to order" and
4 are not negotiable instruments within the terms of R.C.W. 62A.3-
5 104. Therefore, they are not governed by Article 3 of the
6 Uniform Commercial Code since that article "applies to negotiable
7 instruments." R.C.W. 62A-102. Even if Article 3 did apply to
8 these notes, the applicable code provisions refer to contract law
9 as controlling the decision. R.C.W. 62.A.3-401(a) and R.C.W.
10 62.A.3-402(a).

11 The Debtors are not identified in the language of the Roy
12 Baker notes. The notes on their face appear to be made by John
13 Walcker. Therefore, if Johnson is to prevail in his argument that
14 Debtors are liable on these notes he must prove that the Debtors
15 would be liable under the law of Washington on a simple contract.
16 This requires an analysis of the facts applying Washington's law of
17 agency as it controls formation of contracts.

18 (i) Actual Authority.

19 The Washington courts, when dealing with these problems
20 have resorted to the Restatement (Second) of Agency (1958) for
21 guidance. Smith v. Hansen, Hansen & Johnsons, Inc., 63 Wash.App.
22 355, 818 P.2d 1127 (1991).

23 Section 26 of the Restatement with respect to actual authority
24 provides in pertinent part:

25 [A]uthority to do an act can be created by written or
26 spoken words or other conduct of the principal which,
27 reasonably interpreted, causes the agent to believe that
28 the principal desires him so to act on the principal's
account.

1 This actual authority must depend upon objective manifestations.
2 Smith v. Hansen, Hansen & Johnsons, Inc., 63 Wash.App. at 362, 818
3 P.2d at 1132. "The objective manifestations must be those of the
4 principal. (citations omitted)" Ibid. "With actual authority, the
5 principal's objective manifestations are made to the agent; . . .
6 (citations omitted)" Ibid. ". . . [T]he burden of establishing the
7 requisite authority rests upon the one who asserts it." Schoonover
8 v. Carpet World, Inc., 91 Wash. 2d 173, at 178; 588 P.2d 729 at 733
9 (1978) citing Lamb v. General Associates, Inc., 60 Wash. 2d 623,
10 374 P.2d 677 (1962).

11 Applying these principles to the facts of this adversary
12 proceeding, Jack Johnson would have the burden of proving the
13 Debtors, through Debtors' objective manifestations, gave John
14 Walcker authority to borrow the money represented by the Roy Baker
15 notes, on their behalf. John Walcker denies that the Debtors gave
16 him authority to borrow these monies on Debtors' behalf. Likewise
17 Debtors deny that they authorized John Walcker to borrow this money
18 on their behalf and further deny that they had any knowledge of the
19 Roy Baker notes prior to the time when Jack Johnson filed a claim
20 for them in their bankruptcy case.

21 Jack Johnson could not point out anything that the Debtors
22 said to him which indicated that John Walcker had authority to
23 borrow this money (the Roy Baker notes) on their behalf. Johnson
24 testified that despite this he just knew that John Walcker had such
25 authority.

26 The evidence does not support a finding that John Walcker had
27 actual authority from the Debtors to borrow the money represented
28

1 by the Roy Baker notes.

2 (ii) Apparent Authority.

3 Jack Johnson does contend that John Walcker had apparent
4 authority from the Debtors to borrow money on their behalf.

5 The Restatement of Agency says in pertinent part in Section
6 27:

7 [A]pparent authority to do an act is created
8 as to a third person by written or spoken
9 words or any other conduct of the principal
10 which, reasonably interpreted, causes the
11 third person to believe that the principal
12 consents to have the act done on his behalf by
13 the person purporting to act for him.

11 This authority depends on objective manifestations of the
12 principal. In the case of apparent authority, these manifestations
13 are to be made to a third person. Smith v. Hansen, Hansen and
14 Johnson, Inc., 63 Wash. App. 355 at 363, 818 P.2d 1127 at 1132
15 (1991). The Washington Supreme Court explains the law applicable
16 in this area as follows:

17 Manifestations to a third person can be made
18 by the principal in person or through anyone
19 else, including the agent, who has the
20 principal's actual authority to make them.
21 However, such manifestations will support a
22 finding of apparent authority only if they
23 have two effects. First, they must cause the
24 one claiming apparent authority to actually,
25 i.e., subjectively, believe that the agent has
26 authority to act for the principal.
27 Restatement, § 8, comment c, at 32. Second,
28 they must be such that the claimant's actual,
subjective belief is objectively reasonable.
Restatement, § 8, comment c, at 32. (Case
citations omitted).

26 Ibid. 63 Wash. App. At 364-5, 818 P.2d at 1133.

27 Given these rules of Washington law the court must analyze the
28

1 facts to determine if the claimants on the Roy Baker notes have met
2 their burden of persuasion.

3 It is clear from the outset that the Debtors had at least on
4 some occasions authorized John Walcker to negotiate loans in their
5 behalf. The Debtors deny however that they ever gave John Walcker
6 the authority to do anything other than negotiate the terms of
7 these loans and then present them to the Debtors for their
8 consideration and decision as to whether the Debtors should accept
9 the deal and execute the documents. The Debtors deny that they
10 ever gave John Walcker a carte blanc to borrow on their behalf.

11 Jack Johnson on his behalf argues that the Debtors' actions
12 reasonably caused him to believe that John Walcker was authorized
13 to borrow money and execute notes for and on behalf of the Debtors.
14 There is no evidence that the Debtors ever told Jack Johnson that
15 John Walcker could borrow money on their behalf. Therefore, this
16 authority must be found in other actions. Jack Johnson points to
17 a number of facts which he alleges are sufficient to establish that
18 John Walcker had apparent authority to borrow on the Debtors'
19 behalf. One must examine the facts and circumstances surrounding
20 the transactions in question. What objective manifestations of
21 authority did the Debtors give to Jack Johnson which reasonably
22 caused Johnson to believe John Walcker was authorized to borrow
23 money on Debtors' behalf?

24 (A) What the agent said.

25 Jack Johnson testified that John Walcker told him at the
26 time the money was lent, i.e, that the money was being borrowed for
27 the Caravel Resort. If the court accepted the testimony that John
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1 Walcker had told Johnson that the purpose of the loan was for the
2 Caravel Resort, that testimony could not be used to prove that John
3 Walcker was acting as the agent of the Debtors. Apparent authority
4 for an agent can not be proved by the statements of the agent.
5 Lamb v. General Associates, Inc., 60 Wash.2d 623 at 627, 374 P.2d
6 677 at 680(1962); Smith v. Hansen, Hansen & Johnson, Inc., 63
7 Wash. App. 355, 818 P.2d 1127 (1991). Neither can John Walcker's
8 statement that the Baker loan would be paid off from the proceeds
9 of the Caravel Resort sale be used to prove John Walcker was acting
10 as the Debtors' agent. (Exh. 36.) Johnson's reliance on statements
11 or acts of John Walcker to prove apparent authority from the
12 Debtors must fail, in that only the statements and acts of the
13 alleged principals, the Debtors, are sufficient to prove such
14 agency.

15 (B) Agent was Debtors' manager.

16 It is uncontested that John Walcker was the Debtors' manager
17 of the Caravel Resort. The Washington State Supreme Court faced
18 the question of whether a manager can, as a result of his position
19 as manager, bind his principal when he borrows money in the case of
20 Lamb v. General Associates, Inc., 60 Wash.2d 623, 374 P.2d 677
21 (1962). In this case the court held that the manager of a local
22 insurance office could not, without an additional showing, borrow
23 money in the name of his principal. In reaching this decision,
24 the Washington Supreme Court extensively cited a decision of the
25 Wisconsin Supreme Court, Mattice v. Equitable Life Assurance
26 Society, 270 Wis. 504, 71 N.W.2d 262, 55 A.L.R. 2d 1206 (1955).
27 The quoted language is as follows:
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1 The main issue presented by this case is
2 whether or not the agent had apparent
3 authority to bind his principal in the
4 particular transaction. The particular
5 transaction was the borrowing of money on
6 behalf of the principal by the agent.
7 Accordingly, we must look to the rules dealing
8 with the apparent authority of an agent to
9 borrow money on behalf of his principal.

10 In Restatement, Law of Agency, p.178, sec. 74,
11 the law with respect to an agent borrowing
12 money on behalf of his principal is stated as
13 follows:

14 'Unless otherwise agreed, an agent is not
15 authorized to borrow unless such borrowing is
16 usually incident to the performance of acts
17 which he is authorized to perform for the
18 principal.'

19 In 2 C.J.S., Agency, § 110, page 1294, the
20 rule is stated as follows:

21 'Like other specific powers of an agent, the
22 power to lend or borrow money is not to be
23 inferred without clear evidence of such a
24 grant, and must be either expressly conferred
25 or necessarily implied from the authority
26 granted, not being subject to implication from
27 a mere general authority, unless the character
28 of the business or the duties of the agent are
such in nature as to render it reasonably
requisite for him to borrow or lend in order
to carry out his instructions and the duties
of his office, although, of course, if the
agent is clothed with ostensible authority to
borrow, transactions of that nature within the
scope of his apparent powers will be
sustained. Representations by the agent
himself are insufficient as a basis for any
such ostensible power. While a course of
conduct of the principal in allowing the agent
to borrow on his account may, under the
general rules as to a course of conduct, be a
sufficient foundation for the power to borrow,
no such power is to be implied from a power
merely to manage or act for the principal in
his business generally or in other specific
matters, unless such authority is reasonably
necessary to enable the agent to execute his
authority, and then only within the limits of
such necessity; such an agent is without the

1 authority to pledge the principal's credit for
2 future payments, and a mere power of
3 management of the principal's business or
4 property, even though accompanied by authority
to purchase goods on credit, does not suffice
to establish an implied authority of
borrowing.

5 "The power being held not to flow by
6 implication from such a broad and general
7 power as that of management, it is, of course,
8 even more to be expected that the courts will
9 hold it, as they do, not to be implied from
other more limited mandates such as power to
lend, or a power merely to buy or sell
property, or to make deposits and draw or
indorse negotiable paper."

10 Lamb v. General Associates, Inc., 60 Wash.2d at 629-631, 374 P.2d
11 at 681-682.

12 Our Supreme Court's endorsement of this statement of the law
13 shows that making one a manager does not in and of itself give
14 authority to borrow on behalf of the principal.

15 (C) John Walcker had the Debtors' Power of Attorney.

16 Elmer and Stella Walcker had both executed powers of
17 attorney which enabled John Walcker to act as their attorney in
18 fact. These documents (Exh. 12 & 13) were dated July 13, 1994 and
19 duly recorded in the records of Snohomish County. Elmer Walcker
20 testified these powers of attorney were originally given to John
21 Walcker to enable him to close sales of real property in the Lake
22 Stevens development during the Debtors absence and they were in
23 fact used for that purpose. In addition, John Walcker executed a
24 deed of trust (Exh. 10) as attorney in fact for the Debtors on
25 November 19, 1996 securing a May 1, 1996 note. The granting of
26 this deed of trust was discussed with the Debtors and is not
27 contested. There are two such notes of even date with the deed of
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1 trust, one in the face amount of One Hundred Thousand Dollars
2 (\$100,000) (Exh. D) and another in the face amount of One Hundred
3 Seventy-nine Thousand Nine Hundred Dollars (\$179,900) (Exh. J).
4 The Debtors deny signing either of these notes, however they admit
5 that the deed of trust was executed by John Walcker with their
6 knowledge and approval. Debtors admit they are liable on both
7 these notes which are renewals of obligations which they originally
8 executed personally. Jack Johnson argues that since the Debtors
9 admit liability on these two specific transactions that Debtors are
10 liable on all notes signed by John Walcker in his own name. This
11 argument does not follow logically. Both these May 1, 1996 notes
12 relate back to transactions in 1994 which had been negotiated by
13 John Walcker and actually executed by the Debtors. Admission of
14 liability on these two series of transactions does not mean that
15 Debtors are liable on all notes signed by John Walcker solely in
16 his own name.

17 The Roy Baker notes bear the signature of John Walcker and
18 John Walcker alone. There is nothing on the face of these
19 documents that suggest anyone other than John Walcker is to be
20 liable on the notes. This is particularly significant in that the
21 payee on the note is a third person, not a party to the actual
22 negotiation of the loan. The payee would have no idea from looking
23 at these notes that someone other than John Walcker was to be
24 liable on them. Given these facts, it seems exceedingly improbable
25 that Jack Johnson, or the actual lender, understood or intended
26 that the Debtors were to be liable on these notes when they were
27 executed and funds advanced. If they did, they undoubtedly would
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1 have insisted that the Debtors names appear as makers on the notes
2 and if they were relying on the powers of attorney, that the notes
3 be signed by John Walcker, attorney in fact for the Debtors. It
4 does not appear that Jack Johnson was relying on the Debtors'
5 powers of attorney when he negotiated the Roy Baker notes with John
6 Walcker.

7 (D) Roy Baker loan proceeds transferred to Caravel
8 Account.

9 The evidence show that the proceeds of all five of the Roy
10 Baker notes were transferred from Jack Johnson's account with U.S.
11 Bank in Everett to the Caravel's account with U.S. Bank in Chelan.
12 Based on this fact, Jack Johnson argues that the Debtors received
13 the benefits of these loans and cannot now deny their liability on
14 the notes.

15 John Walcker testified that these loan proceeds were deposited
16 in the Caravel account to facilitate the immediate transfer of the
17 funds. By transfer between branches of U.S. Bank, the funds were
18 subject to immediate withdrawal without the inherent delays
19 incident to the bank clearing process. At the time of these
20 deposits, the Caravel account was being used by John Walcker as a
21 clearing account for his various enterprises as well as the general
22 business account for the Caravel Resort. John Walcker testified
23 that he borrowed money for his own enterprises out of this account
24 in the summer months when the resort had excess cash and repaid
25 these funds in the winter, when the Caravel was short of cash. A
26 majority of the proceeds of the Roy Baker notes was retained in the
27 Caravel account and used for its operating needs, although a
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1 portion of these proceeds were immediately cleared to John
2 Walcker's other enterprises. John Walcker explained that the
3 money retained in the Caravel account was simply repaying the
4 Caravel for cash he had borrowed, i.e he was personally borrowing
5 money from Roy Baker to repay the Debtors for money borrowed from
6 the Caravel. It appears that the majority of One Hundred Fifty
7 Thousand Dollars (\$150,000) repaid on the series of Roy Baker notes
8 in fact came from John Walcker's or Lake Investment's accounts.
9 However, Thirty Thousand Dollars (\$30,000.00) came from the Caravel
10 account. (Exh. NN & OO) Tracing the exact sources of payments on
11 the Roy Baker series of notes is impossible based on the evidence
12 at trial, although both John Walcker and Jack Johnson admit One
13 Hundred Fifty Thousand Dollars (\$150,000) was repaid on these
14 notes. This problem is created by parties' failure to provide a
15 record of payments on these paid notes and the failure of John
16 Walcker when making payments to Jack Johnson to specify which of
17 the numerous obligations owed to, or paid through Johnson, the
18 payments were to be applied. This casual or informal course of
19 dealing between both John Walcker and Jack Johnson permeates this
20 entire litigation.

21 This confusing record, shows that John Walcker's account of
22 the transactions surrounding the Roy Baker series of notes is
23 consistent with the actual flow of money, i.e, he treated these
24 obligations as his own rather than those of the Caravel.

25 (E) Ratification.

26 The critical question is what the Debtors knew about these Roy
27 Baker loans and whether they knowingly accepted the benefits of
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1 them. Smith v. Hansen, Hansen & Johnson, Inc., 63 Wash. App. at
2 369; 818 P.2d at 1135.

3 Elmer Walcker testified that he knew nothing about the series
4 of Roy Baker loans any time prior to July 24, 1998 when Jack
5 Johnson filed a claim in Debtors' bankruptcy case for these notes.
6 Elmer Walcker's occasional reviews of the books of the Caravel did
7 not trigger an inquiry into the details concerning the Roy Baker
8 notes. There were a number of transactions involving Jack Johnson
9 and John Walcker's variously affiliated entities. Elmer Walcker
10 assumed that these were appropriate transactions involving the use
11 of the account for clearing funds back and forth between Johnson's
12 and John Walcker's various business ventures. Elmer Walcker did
13 not at the time identify these transactions relating to the Roy
14 Baker notes as loans to the Caravel. The transactions in the
15 Caravel account were very confusing, particularly given its use as
16 a clearing account for funds flowing into John Walcker's other
17 enterprises. An occasional quick review of the books would not be
18 sufficient to clarify the balances between the various entities
19 receiving and paying money through this account. The Debtors had
20 competent qualified professional assistance in reviewing the
21 Caravel's books in Gerald Shaw. The Debtors had great faith in
22 their son. The Debtors periodic look at the Caravel books did not
23 alert them to a claim that they were borrowing money received from
24 Jack Johnson.

25 Ratification can be inferred from the
26 principal's silence if the circumstances are
27 such " that, according to the ordinary
28 experience and habits of men, one would
naturally be expected to speak if he did not

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consent. . . ." Restatement § 94, comment a,
at 244.

Smith v. Hansen, et al, 63 Wash. App. at 369; 818 P.2d at 1135.

John Walcker testified the proceeds deposited in the Caravel account repaid money which John Walcker had borrowed from the Caravel. Repayment of a debt from proceeds of a loan from a third party does not ordinarily, nor in these circumstances, require the recipient of the funds to speak out or be held liable on the loan to the third party. The language of the Roy Baker's notes would confirm that only John Walcker was liable on them. There is nothing in the facts to put the Debtors on notice that Jack Johnson believed Debtors were liable on these notes and thus required a denial of liability on their part.

3. Conclusion Roy Baker Notes.

The dealings between John Walcker and Jack Johnson were many and varied. Their transactions were characterized with an informality and inattention to detail. As a result, it is difficult five years after the events to piece together what actually happened. Their testimony as to these transactions is often contradictory and neither are completely reliable.

The Debtors, and particularly Elmer Walcker, did not pay adequate attention to what John Walcker was doing and did not adequately supervise John Walcker's management of the Caravel Resort. They placed too much faith in their son's handling of the Caravel's affairs, particularly by allowing the Caravel bank account to be used as a clearing account for John Walcker's various business ventures. Elmer Walcker's inadequate supervision of his

1 son's activities has contributed to the problems currently before
2 the court.

3 None of the parties have used good business practices in these
4 matters. The evidence is conflicting. In such cases the court
5 looks to who has the burden of proof, here the claimant. The court
6 concludes that Jack Johnson did not believe when he negotiated the
7 Roy Baker notes that the Debtors were to be liable on those notes.
8 His bankruptcy claims on these notes were an afterthought. The
9 Debtors knew nothing of these loans until the time of Jack Johnson
10 filing a claim for the notes in Debtors' bankruptcy. The Debtors'
11 actions did not cause Jack Johnson to believe that these loans were
12 being made to the Debtors or the Caravel Resort. Jack Johnson has
13 not met his burden of proof on the Roy Baker notes.

14 D. January 15, 1997 Note. (Exhibit R)

15 1. Facts.

16 This note in the amount of \$55,000.00 was signed by John
17 Walcker as the maker and was made payable to "GG Meats". It was
18 originally made payable to Jack Johnson but this was crossed out by
19 Jack Johnson who wrote in "GG Meats". Johnson testified the note
20 was prepared by John Walcker. John Walcker testified the note was
21 prepared by Jack Johnson. Both Jack Johnson and John Walcker agree
22 that the January 15, 1977 note was probably a renewal of a previous
23 note but the specifics about the renewed note are lacking. It is
24 unclear as to who was the maker on this previous note.

25 The January 15, 1997 note provided that interest payments of
26 \$687.50 were due commencing February 15, 1997 and on the 15th day
27 of each month thereafter until paid in full. The due date for the
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1 note was July 15, 1997. After default the note bears interest at
2 twenty-five percent (25%) per annum. There was one check drawn on
3 the Caravel Resort account and payable to G & G Meats in the sum of
4 \$687.50, the amount of the interest payment on the note. This
5 check # 1079 was dated August 13, 1997 and was signed by John
6 Walcker. (Exhibit CCC). This appears to be the only Caravel
7 check in the exact amount of the monthly interest payment, although
8 there may have been other checks which included this interest
9 payment. There is no reference on the checks to the January 15,
10 1997 note. It appears that most of the payments on this note came
11 from the Lake Investment account. Jack Johnson testified that
12 interest payments were made on this note until the time of the
13 bankruptcies.

14 2. Analysis.

15 a. Washington Contract and Agency Law. (January 15, 1997
16 Note)

17 The January 15, 1997 note provides " . . . John Walcker . . .
18 promises to pay to GG Meats, or order . . ." the amount of \$55,000.
19 This note is payable "to . . . order" and therefore is a negotiable
20 instrument within the terms of R.C.W. 62A.3-104. The applicable
21 code provisions refer to contract law as controlling the decision.
22 R.C.W. 62A.3-401(a) and R.C.W. 62A-402(a). The principles of
23 Washington law relied upon in the discussion of the Roy Baker notes
24 are equally applicable to the January 15, 1997 note.

25 (i) Actual Authority.

26 John Walcker testified that he did not discuss this loan
27 with his parents. Jack Johnson testified he did not discuss this
28

1 loan with the Debtors.

2 As with the Roy Baker notes, there is not sufficient evidence
3 to support a finding that John Walcker had actual authority from
4 the Debtors to borrow this money on their behalf.

5 (ii) Apparent Authority.

6 _____Once again the court looks for objective manifestations
7 of the Debtors that Jack Johnson could rely upon to support a
8 reasonable belief that John Walcker was authorized to borrow the
9 proceeds of this note on behalf of the Debtors. The court will
10 follow an analysis similar to that used in dealing with Roy Baker
11 notes.

12 (A) What the agent said.

13 John Walcker testified that he did not tell Jack
14 Johnson the purpose of this loan. Jack Johnson did not controvert
15 this statement. In any event, Johnson could not prove agency with
16 the statements of the agent. Lamb v. General Associates, Inc., 60
17 Wash. 2d 623 at 627, 374 P.2d 677 at 680 (1962); Smith v. Hansen,
18 Hansen & Johnson, Inc., 63 Wash. App. 355; 818 P.2d 1127 (1991).

19 (B) Agent was Debtors' Manager.

20 As previously discussed when dealing with the Roy
21 Baker notes, the mere fact that John Walcker was the Debtors'
22 manager of the Caravel, without more, does not prove that John
23 Walcker was authorized to borrow money on the Debtors' behalf.
24 This is particularly so when the claimants suggest this money was
25 used for projects other than the Caravel.

26 (C) John Walcker had the Debtors' Power of Attorney

27 Jack Johnson's reliance on the fact that the Debtors had
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1 executed a power of attorney to John Walcker is no more viable in
2 dealing with this January 15, 1997 note than it was with the Roy
3 Baker notes. There is no evidence that John Walcker signed this
4 note utilizing the Debtors' power of attorney nor that Jack Johnson
5 reasonably relied on said power of attorney to establish Debtors
6 liability on this note.

7 (D) Loan Proceeds in Caravel Account.

8 John Walcker and Jack Johnson both testified that the January
9 15, 1997 note was probably a renewal note. The specifics of the
10 original note were not presented to the court and both Walcker and
11 Johnson seemed uncertain about details of the original note that
12 was renewed by the January 15, 1997 note. It is therefore
13 uncertain whether the proceeds of the original loan went into the
14 Caravel account, although John Walcker conceded that was the
15 standard procedure.

16 Even if the court assumes that the original loan proceeds were
17 deposited in the Caravel account, given the use of the Caravel
18 account as a clearing account for funds borrowed by John Walcker
19 for use in his various enterprises, mere deposit of the note
20 proceeds in the Caravel account would not be determinative. The
21 discussion of this argument in the section of the opinion dealing
22 with the Roy Baker notes is equally applicable to the January 15,
23 1997 note on this point. In any event, the lack of any specifics as
24 to the original note and the flow of its proceeds is fatal to the
25 argument that those specifics put the Debtors on notice that John
26 Walcker was borrowing these funds on their behalf or that Jack
27 Johnson might be reasonably led to that conclusion.

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(E) Payment from the Caravel Account.

G & G Pension Fund argues that interest payments on this note were made out of the Caravel account which shows that the Debtors knew and acknowledged that the Caravel and the Debtors were liable on the note. The problem with this argument is that the vast number of payments on this note actually were made by Lake Investments rather than the Caravel. There was only one payment made by Caravel in the exact amount of the monthly interest payment due on the note of \$687.50, check # 1079 dated August 13, 1997 (Exh. CCC). This check signed by John Walcker makes no reference to the January 15, 1997 note. The existence of this check for one note payment issued eight months after the note, and signed by John Walcker does not constitute a ratification of the note. There is no evidence that the Debtors had knowledge of the existence of this note. Issuance of this check by John Walcker did not constitute an acknowledgment on the Debtors part that they received any benefit from the note or that they were liable on it.

G & G also relies upon the fact that there were other checks issued on the Caravel account to G & G which G & G evidently credited to interest payments on the January 15, 1997 note. The Debtors admittedly owed money to G & G on Note J on which payments were made. The obligation that these payments were to be applied to were never specified on the checks. The application of a portion of funds from these checks to the January 15, 1997 note was not evident from the Debtors' periodic review of the Caravel books. Debtors failure to object to this practice of which they had no knowledge can not be the basis of the argument that the Debtors

1 thereby ratified the January 15, 1997 note.

2 (F) Relation of Note to the Lake Stevens Project.

3 The claimant G & G suggests in its trial brief that this loan
4 was intended "for the project of Lake in Lake Stevens, Washington."
5 (Ad.Pro. # 44, p.7). G & G argues that this note should be treated
6 like Note 5 (Exhibit J) which admittedly involved the Lake Stevens
7 project, and upon which the Debtors admit liability. The claimant
8 contends that both Notes 5 and 7 are secured by a January 1998 deed
9 of trust, and this supports treating Notes 5 and 7 similarly.

10 The problem with this trial brief argument is that it is not
11 supported by the testimony which makes no explicit link between
12 Note 7 and the Lake Stevens project. The deed of trust referred to
13 in the trial brief is evidently Exhibit 17. This is a deed of
14 trust dated January 12, 1998 given by Lake Investment Co., Inc. to
15 "G G Meats Pension" on property in Snohomish County to secure an
16 obligation of \$234,900.00 evidenced by a note of even date and
17 signed by John Walcker, President. There is nothing in this
18 document to suggest that it was executed on or in behalf of the
19 Debtors, in fact it only suggested liability on the part of Lake
20 Investment Co., Inc. No companion note of even date with the deed
21 of trust was introduced into evidence. The evidence is
22 inconclusive as to what was actually transpiring when the deed of
23 trust was executed and recorded. In any event, it does not
24 constitute any action on the part of the Debtors which could be
25 construed as ratification of liability on Note 7. The record before
26 the court does not show that Debtors had any knowledge of the
27 events surrounding Note 7.

1 3. Conclusion January 15, 1997 Note.

2 Much of the analysis of the dealings between the
3 claimants and the Debtors relied upon in dealing with the Roy Baker
4 notes is equally applicable to the January 15, 1997 note. The
5 want of specifics in regard to the original note, for which the
6 January 15, 1997 was evidently a renewal, is a significant problem
7 for the claimant. The alleged relationship between Note 5 upon
8 which the Debtors admit liability and this note is tenuous and
9 ultimately inconclusive as to Debtors' knowledge and ratification
10 of this January 15, 1997 note. The claimant G & G Meats has
11 failed to meet its burden in establishing that the Debtors are
12 liable on the January 15, 1997 note.

13 E. May 1, 1996 Note. (Exhibit J)

14 1. Facts.

15 This note made payable to G & G Meats Pension in the amount of
16 \$179,900.00, dated May 1, 1996, indicates its makers are "Elmer E.
17 Walcker and Stella C. Walcker, husband and wife, John A. Walcker
18 and Sue Walcker, husband and wife." John and Sue Walcker admit to
19 signing the note. Elmer and Stella Walcker deny signing the note.
20 John Walcker admits that he forged Debtors' signature without their
21 knowledge or consent. Elmer and Stella, however, do not dispute
22 their liability on this note. The note is a renewal of a previous
23 note (Exhibit I) dated May 1, 1965 in the sum of \$230,000.00 signed
24 by all of the Walckers and related to the Lake Stevens project.
25 The Debtors received the benefit of the renewal of the previous
26 note which they signed and do not challenge their liability on the
27 May 1, 1996 note. They do however question the amount due. This
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1 note provides for monthly interest payments in the sum of \$2,248.75
2 commencing on the 1st of June, 1996 and continuing on the 1st day of
3 each successive month until paid in full. The note was due to be
4 paid in full April 30, 1997. It was not paid on its due date but
5 rather bears handwriting indicating it was renewed on May 1, 1997.
6 The balance due on the note at the day of renewal was \$164,900.00
7 (Claim Docket # 48). Claimant added to this amount a renewal fee
8 of \$16,490.00. The appropriate amount of this renewal fee is
9 disputed between the parties. Debtors contend the appropriate
10 amount for the renewal fee is \$9,894.00.

11 The May 1, 1996 note contains the following provision:

12
13 4. ADDITIONAL LOAN FEE FOR EXTENSION/DEFAULT; In
14 the event holder agrees to extend this Promissory Note
15 for an additional six (6) months or this Promissory Note
16 is in default for more than six (6) months, maker agrees
17 to pay an additional loan fee of one (1) per cent per
18 month on the then remaining balance.

19
20 2. Analysis.

21 Relying on this provision the Debtors contend that the renewal
22 fee should be one percent (1%) of the remaining balance \$164,900.00
23 or \$1,649.00 times six for a renewal fee of \$9,894.00. The
24 Claimant appears to have calculated the renewal fee by multiplying
25 \$1,649.00 times ten for a total of \$16,490.00. It appears that use
26 of a ten percent renewal fee is consistent with the claimant's and
27 Jack Johnson's desire to recover an effective return of twenty-five
28 percent (25%) on their investments (i.e fifteen percent (15%)
interest on the note plus a ten percent (10%) loan fee.) This
however is contrary to the language of the note and that language

1 controls this dispute. The court finds that the renewal fee on
2 this note is six percent (6%) of the balance due or \$9,894.00 as
3 provided by the specific language of the note.

4 F. The Snowcreek Notes

5 1. Facts.

6 These obligations had their genesis in a note dated February
7 17, 1994 made payable to G & G Meats Pension Fund and signed by
8 John Walcker and Rick Bowles as president of Snowcreek Development
9 Co., Inc. (Exh. 509). The note in the face amount of \$47,500.00
10 was due May 17, 1994 and bore interest after that date at the rate
11 of twenty-five percent (25%) per annum. The borrowers received
12 \$41,000.00 loan proceeds which were used to pay a loan fee for a
13 potential development loan which was to fund the Snowcreek
14 development project. When this development loan failed to
15 materialize, Snowcreek was refunded the loan fee. That refunded
16 money was not used to repay the G & G note but rather used for
17 Snowcreek's corporate and John Walcker's personal purposes.

18 The obligation on the February 17, 1994 note was rolled into
19 a note dated August 26, 1994 in the sum of \$86,044.00 and made
20 payable in the sum of \$99,868.00 on August 26, 1995. (Exh. M).
21 This note was prepared by Jack Johnson and payable to G & G
22 Pensions. This note bears the signatures of Rick Bowles, as
23 president of Snowcreek Development, John Walcker and his wife Sue
24 Walcker, and purports to be signed by Elmer Walcker and Stella
25 Walcker. Elmer Walcker and Stella Walcker both deny signing this
26 note and John Walcker admits that he forged his parents signature
27 to this note without their knowledge and authority. John Walcker
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1 testified that no new money was received from this note. Jack
2 Johnson testified that there had to be new money coming out of this
3 note transaction but could not testify as to how much or how the
4 balance of the note was determined. There was no evidence that if
5 there was new money received, where it went or how it was used.

6 The August 26, 1994 note was replaced by a note dated August
7 26, 1995. (Exh. N). This note was in the face amount of
8 \$105,860.08 and made payable to G & G Pension Fund by the Caravel
9 Resort, John Walcker, Sue Walcker, Elmer Walcker and Stella
10 Walcker. John Walcker signed for the Caravel Resort as its
11 manager. John Walcker admits that he forged his parents signatures
12 to this note without their knowledge or consent. It does not
13 appear that any new money was received on the execution of this
14 note.

15 The August 26, 1995 note was in turn renewed and replaced by
16 an August 26, 1996 note in the face amount of \$129,485.20, with
17 interest at fifteen percent (15%) per annum. (Exh. L). This note
18 was made payable to G & G Meats Pension Fund by Caravel Resort,
19 John Walcker, Sue Walcker, Elmer Walcker and Stella Walcker. John
20 Walcker signed for Caravel Resort as its manager. John Walcker
21 admits that he forged his parents signature to this note without
22 their knowledge or consent. It does not appear that any new money
23 was advanced by the lender upon the execution of this note.

24 2. Analysis.

25 The Snowcreek Notes present the question of whether Elmer and
26 Stella Walcker are liable on these notes in that their signatures
27 on the notes were forged by John Walcker. The UCC is quite clear
28

1 that a forged signature does not have the effect of binding the
2 party whose signature was forged. R.C.W. 62A.3-304. The common
3 law reaches the same result. Fidelity Deposit Company v. Ticor
4 Title Insurance Company, 88 Wn. App. 64, 943 P2d 710 (1977).

5 Jack Johnson has raised the argument that John Walcker was
6 acting pursuant to Debtors' powers of attorney when he executed
7 this note. He points to powers of attorney executed by Elmer
8 Walcker and Stella Walcker on July 13, 1994. (Exhibits 12 & 13).
9 The testimony indicated that these powers of attorney were executed
10 and recorded to facilitate real estate closings on the Stevens
11 Point Development during Debtors' absence. Jack Johnson might have
12 been aware of these powers of attorney as a result of those
13 closings. However, Jack Johnson did not testify he understood that
14 this note was signed by John Walcker pursuant to Debtors' power of
15 attorney. He took these notes believing they had in fact been
16 signed by Elmer and Stella Walcker. Jack Johnson did not rely upon
17 the Debtors' powers of attorney as granting John Walcker authority
18 to sign the notes. The two powers of attorney are simply not
19 relevant to Johnson's actions regarding this note. The notes were
20 not signed indicating that they were executed pursuant to powers of
21 attorney. They do not have the effect of changing the forgery by
22 John Walcker into an authorized act under the facts of this case.
23 There is no evidence that the Debtors knew of these notes,
24 benefitted from them nor took any action which would amount to
25 ratification of the notes. Debtors have no liability on the
26 Snowcreek notes.

27 IV. Consolidated Matters
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1 The Court, having dealt with the claim litigation aspect of
2 the parties disputes, turns now to the disputes that have been
3 consolidated in this litigation. These disputes arise out of a
4 residential housing development on the north shore of Lake Chelan
5 known as Key Bay Development (hereinafter referred to as Key Bay).
6 The parties, entities and witnesses are mostly those with which we
7 are well acquainted from the claims litigation.

8 A. \$125,000 Note (Exh. DDD & EEE)

9 1. Facts.

10 This dispute involves a note in the amount of One Hundred
11 Twenty Five Thousand Dollars (\$125,000.00) made by Key Development
12 Corporation and payable to "John Walcker or order", dated May 19,
13 1995. Both parties agree that this note was executed and
14 delivered in connection with the Key Bay development.

15 Key Bay was a project which was undertaken by Key Development
16 corporation to purchase and subdivide land into forty-two (42) lots
17 of recreational residential property. The project was initiated in
18 1993. Throughout the life of the project Jack Johnson has been an
19 owner and the controlling party in Key Development Corporation.
20 Originally one David Milne was involved in the project but he
21 terminated his relationship well before the project was completed.

22 During the early stages of the Project, John Walcker became
23 involved in its development, and he was instrumental in its
24 successful completion and acceptance by the city of Chelan. During
25 the course of the project, Lake Investment Co. did construction
26 work on the site. John Walcker was the president of Lake
27 Investment Co. at all times relevant to this dispute. One of the
28

1 disputes between the parties is whether John Walcker was doing the
2 work on the Project in his individual capacity or as the agent of
3 Lake.

4 On July 3, 1994, John Walcker wrote a letter to Jack Johnson
5 regarding a "Proposal of Professional Services, Lake Chelan
6 Subdivision" (Exh. 524). The letter begins as follows:

7 In response to your request, I am pleased to provide
8 herein a proposal of professional management/coordination
9 and facilitating services in order to assist you in
10 obtaining annexation and preliminary plat approval for
your proposed Lake Chelan Subdivision. My services will
include, but are not limited to;

11 The letter then proceeds to detail the services which were to be
12 provided in obtaining the necessary approval of the project. This
13 listing of services concludes with the following language:

14 I will be available to work with you to resolve any
15 issues that may arise.

16 The letter provides that the fee for the listed services will be
17 \$1,500.00 per lot approval. The letter then concludes:

18 If the above is acceptable to you, please acknowledge by
19 your signature below. I look forward to working with
you.

20 The letter is signed John Walcker and is acknowledged and accepted
21 by Jack Johnson, president of Key Development Corporation. There
22 is nothing in this letter which indicates or suggests that it was
23 written by John Walcker as an agent of Lake Investment. Lake
24 Investment is not mentioned in the letter.

25 John Walcker undertook the performance of services on the Key
26 Bay project either personally, or as agent for Lake. Substantial
27

1 services were performed by May 19, 1995. That is the date of the
2 \$125,000.00 note which is the subject of the dispute currently
3 before the court.

4 The \$125,000.00 note was prepared by Jack Johnson. Johnson
5 testified that the deal with John Walcker was that Walcker would
6 receive a lot free and clear from the Key Bay Development when the
7 plat was completed and approved and the bank's underlying debt was
8 paid off. At the time the note was prepared, May 19, 1995, John
9 Walcker had been working on the project for over a year with no pay
10 day immediately in sight. Johnson knew it would be a year or more
11 before the conditions precedent to issuance of a deed free and
12 clear to John Walcker, and wanted to protect Walcker in the interim
13 in case something might happen to Johnson. The \$125,000.00 figure
14 was arrived at because that is the price at which both Walcker and
15 Johnson hoped the lots would be selling. They didn't discuss the
16 possibility that the value of the lots would be less than \$125,000.
17 This security device to protect John Walcker took the form of the
18 \$125,000 negotiable instrument presently before the court. The
19 note was due January 1, 1997.

20 During the year 1996, Lake Investment carried on its books an
21 account receivable from Key Bay in the net amount of \$105,000.
22 (Exh. 47, pg. 15). John Walcker testified at trial that this
23 account receivable represented the \$125,000 due on the note and
24 that the \$105,000 on the general ledger was an error. This error
25 was evidently carried over onto the 1997 general ledger which
26 reflects a balance due on the Key Bay account receivable of
27 \$105,439. (Exh. 48, pg. 15). That later entry however contains
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1 the handwritten figure \$125,000 beside it, and John Walcker
2 testified that the general ledger was ultimately adjusted to
3 reflect that \$125,000 figure. John Walcker attributes these
4 errors on the general ledger to the fact the ledger was kept by his
5 secretary who didn't understand the transaction. There was no
6 evidence at the trial that Jack Johnson had any knowledge of how
7 the \$125,000.00 was being handled on Lake's books.

8 During this same period, Lake was issuing invoices for work
9 done on the project to Key Development (Exh. 532 and 533) and
10 receiving payments from Key (Exh. FFF). The parties agree that
11 Lake did substantial construction work on the project and that it
12 was paid for this work, which was characterized as out of pocket
13 costs. The parties agree those costs were not a part of the
14 \$125,000 note but rather in addition to it.

15 The project was finally approved by the City of Chelan in the
16 fall of 1996, which meant that lots could then be deeded and sold.
17 This met the first condition of the deal between Walcker and Key.
18 However because few lots had in fact been sold, Key was not able to
19 pay off the underlying obligation owed to the financing bank on the
20 project and thus a lot could not be deeded free and clear of the
21 bank's obligation.

22 By 1998, John Walcker and Lake were facing financial
23 difficulties. Lake had enlisted the help of John Tousley to
24 assist them in these difficulties. Some time in early 1998
25 Tousley made demand upon Jack Johnson and Key Development for
26 payment of the \$125,000 note which by its terms was due January 1,
27 1997. Jack Johnson responded to the demand on the note by calling
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1 John Walcker to a meeting, whereat they added the following
2 handwritten language to the note:

3 This note is issued for the sole purpose of
4 security to John Walcker in the event of
5 Jack Johnsons (sic) death before he is able
6 to deed over a lot is (sic) the Key Bay
 Subdivision which he owes to John Walcker
 for the work he did in the development of
 Key Bay

7 which both Jack A. Johnson and John Walcker then signed. (Exh.
8 EEE).

9 Shortly after adding this language to the \$125,000 note, on
10 August 13, 1998 John Walcker filed a voluntary petition for relief
11 under Chapter 7 in this court. However the schedules and
12 statement of affairs were never filed in that case and thus there
13 was no indication of whether the \$125,000 was characterized as an
14 asset of John Walcker or an asset of Lake.

15 On December 17, 1998, John Walcker was deposed in a Chelan
16 County Superior Court case involving a dispute between Key
17 Development and several other parties. Neither John Walcker nor
18 Lake Development were named as a party in that litigation. At
19 that deposition John Walcker, who was not represented by counsel at
20 the deposition, testified that Key Development owed no money to
21 Lake Development as of December 31, 1997, that the entry on the
22 Lake Development balance sheet reflecting that it was owed \$125,000
23 by Key Development was an error, and that John Walcker was actually
24 the one owed that \$125,000.00 or a lot, personally.

25 John Walcker subsequently took a different inconsistent
26 position in pleadings before this court. On September 9, 1999,
27 Lake Investment filed a motion to compel abandonment of the
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1 \$125,000 note to it by John Walcker's Chapter 7 Trustee in case 98-
2 04912-R4E, Docket #37. In support of this, John Walcker signed an
3 affidavit stating that all his work on the Key Development project
4 "was always as a shareholder of Lake and never as an individual
5 working on my own." This affidavit concludes "I do not believe
6 that I have any rights to the note or any payments made under the
7 note." (Case #98-04912-R43, Docket #39).

8 This motion for abandonment of the note to Lake Investment was
9 vigorously opposed by Jack Johnson, G & G Meats, and Key
10 Development. (Case #98-04912-R4E, Docket #43). In support of
11 this opposition, Johnson, et al, filed excerpts from John Walcker's
12 December 17, 1998 deposition wherein John Walcker had made opposite
13 statements to those in his affidavit (Case #98-04912-R4E, Docket
14 #45).

15 The motion for abandonment was never brought on for hearing
16 before this court and John Walcker's Chapter 7 case was ultimately
17 dismissed upon Jack Johnson's and G & G Meats motion for failure to
18 file schedules on December 18, 2000 (Case #98-04912-R4E, Docket
19 Nos. 67 & 72) leaving unresolved the question of ownership of the
20 \$125,000 note. On May 21, 2001 John and Sue Walcker filed another
21 bankruptcy case in this court under cause # 01-04261-R4W.

22 This question of ownership of the \$125,000 note now must be
23 resolved by this court.

24 2. Analysis

25 _____The parties have propounded two issues to be resolved on this
26 set of facts. The first issue is whether the \$125,000 is the
27 property of John Walcker or of Lake Investment. The second issue
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1 is whether the note is what it appears on its original face to be,
2 i.e. a note for \$125,000 or whether the note is merely a device to
3 provide assurance to John Walcker and/or Lake that he or it would
4 receive a lot free and clear from the Key Development project.
5 The court now turns to resolution of the first of the issues.

6 a. Who Owns the \$125,000 Note?

7 _____ The Key Bay Development project was commenced in 1993.
8 John Walcker became involved in the project in 1994. His original
9 arrangement with Key Development was contained in the July 3, 1994
10 letter agreement. (Exh. 524). In this letter Walcker proposed to
11 provide "professional management/coordination and facilitating
12 services." This letter was written to Jack A. Johnson and Key
13 Development Corporation by John Walcker. The language of the
14 letter refers to John Walcker providing the services and is signed
15 by John Walcker personally. There is no reference in the letter
16 to Lake Investment. The letter agreement is accepted by Jack
17 Johnson, President of Key Development. This letter created a
18 contract between John Walcker and Key Development wherein Walcker
19 was to receive for his services \$1500 per lot that received plat
20 approval. This would amount to \$63,000 for the 42 lot
21 development. This deal was with John Walcker individually with no
22 mention of Lake.

23 The project took longer than expected. In the spring of 1995,
24 Jack Johnson drafted a note in the sum of \$125,000 made payable by
25 Key Development to John Walcker. Both Johnson and Walcker agree
26 that this note was given to Walcker to constitute security for all
27 the work he had done in case something happened to Johnson before
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1 the project was completed. The parties both agree that the note
2 did not represent literally their deal but that it was only a
3 security device to protect Walcker if something happened to
4 Johnson. Both Johnson and Walcker agree that the deal was actually
5 for a lot free and clear out of the completed project. This lot
6 was to be payment for John Walcker's services in getting the
7 subdivision plot approved, the same services which were the subject
8 of the July 3, 1994 letter agreement. Walcker however now agreed
9 to accept a lot from the completed subdivision in payment for his
10 services. This constituted a novation of the original July 3,
11 1994 letter agreement and formed a new contract.

12 Both parties agree that the note did not represent their
13 complete agreement. The parties arrived at the \$125,000 face
14 amount for the note because that was the value which they both
15 believed a lot in the completed subdivision would be worth. They
16 did not contemplate the possibility that a lot in the completed
17 subdivision might be worth less than \$125,000. In any event the
18 note was made payable to John Walcker individually and he accepted
19 it without modifying its terms.

20 It appears that John Walcker may have treated this note at
21 least for some purposes as if it was the property of Lake
22 Investment and it was evidently reported on the books of Lake as an
23 asset of the corporation. There was no evidence however that
24 Johnson or Key had any knowledge of this treatment of the note as
25 an asset of Lake at any time prior to Lake's motion for abandonment
26 of the note in the John Walcker bankruptcy. There was no evidence
27 that the note was ever endorsed to Lake.

28

1 In fact the language of the original note was modified by the
2 parties sometime in early 1998. This took place when Jack Johnson
3 was contacted by John Tousley about enforcement of the note per its
4 literal terms. Johnson immediately contacted John Walcker and
5 they added the handwritten terms to the note which are evidenced in
6 Exh. EEE in which both Johnson and Walcker acknowledge that the
7 note was given as security in the event a lot could not be
8 transferred to Walcker from the subdivision. John Walcker
9 consented to this language freely and without duress. At this
10 time the parties could have clarified that the note was either
11 originally the property of Lake or that it had been transferred to
12 Lake but they did not do so.

13 John Walcker at this December 17, 1998 deposition testified
14 clearly and unequivocally that the note was owed to him personally
15 and not to Lake. On subsequent occasions in his affidavit in
16 support of abandonment and at the trial of this matter, John
17 Walcker has repudiated his deposition testimony and stated the
18 obligation represented by the note was due to Lake and should be
19 payable to it. There has been no satisfactory explanation offered
20 for this difference in stories except that John Walcker was
21 surprised at the deposition and not represented by counsel.
22 Neither of these explanations justify the complete contradiction of
23 the sworn statements and testimony of John Walcker.

24 Given the contradictory testimony and sworn statements of John
25 Walcker, the court looks to the physical evidence to assist it in
26 making a decision on the issue of ownership of the \$125,000 note
27 and the obligation that it represents. The original letter
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1 agreement for services on the project was with John Walcker
2 personally, the note (Exh. DDD) was made payable to John Walcker
3 personally, the handwritten modification of the note (Exh. EEE) was
4 signed by John Walcker personally. The contrary evidence
5 introduced on this point was not persuasive. Therefore the court
6 concludes that the \$125,000 note and the obligation symbolized by
7 it are the property of John Walcker personally and not the property
8 of Lake Investment.

9 b. What is the Nature of the Obligation Represented
10 by the \$125,000 Note?

11 _____The court has concluded that John Walcker is the owner of the
12 \$125,000.00 note and the claims which it symbolizes. The court
13 now turns to the second dispute involving this note. The issue
14 is what is the nature of those rights. The court has concluded in
15 the prior section that the obligations symbolized by the note are
16 not what appear from the language of the original note. Both
17 parties agree that these obligations might be satisfied by the
18 transfer free and clear of a lot in the Key Bay Development to John
19 Walcker. Key Development Company is ready to deed free and clear
20 a lot of John Walcker's choice out of the lots remaining unsold in
21 the Key Bay development. The problem is that none of the
22 remaining lots is worth \$125,000, but rather considerably less than
23 that amount. John Walcker is unwilling to take one of the
24 remaining lots in satisfaction of Key Development's obligation to
25 him and seeks a lot worth at least \$125,000 or \$125,000 cash.

26 The parties when they were negotiating this arrangement were
27 under the impression that a lot in the completed development would
28

1 be worth at least \$125,000. That is how they arrived at the
2 \$125,000 figure for the note. They did not contemplate that the
3 available lots would be worth less and they made no provision in
4 that regard. The primary obligation of Key Development was to
5 transfer a lot free and clear to John Walcker. If something
6 happened to Jack Johnson so that the plat could not be completed,
7 then Walcker would be entitled to enforce the note by its terms as
8 originally written. If a lot in the subdivision was available and
9 the underlying mortgage was paid off, then transfer of that lot
10 satisfied Key Development's obligation. This is consistent with
11 the handwritten addition to the note evidenced by Exh. EEE and also
12 consistent with John Walcker's answers at the deposition when he
13 indicated Key Bay owed him "Either \$125,000 or a lot." There is
14 no evidence that the parties ever agreed that the available lot
15 must be worth at least \$125,000. The new agreement negotiated in
16 May of 1995 replaced the July 3, 1994 letter agreement wherein John
17 Walcker had agreed to perform the work for \$1500 a lot or \$63,000.
18 John Walcker agreed in May 1995 to take a lot free and clear
19 instead. This agreement was secured in the odd manner of giving
20 Walcker a note for what the parties thought a lot would be worth
21 when the project was completed. This arrangement was confirmed in
22 writing in 1997 when Walcker and Johnson made the handwritten
23 addition to the note. The deal was \$125,000 or a lot. There are
24 free and clear lots presently available in the Key Bay development.
25 John Walcker may choose any lot available to satisfy Key
26 Development's obligation to him. That is what his bargain was and
27 he is bound by it. There was no additional condition that the lot
28

1 must also be worth \$125,000.

2 The argument is made that the agreement which the parties made
3 was illusory in that whether it was performed or not was at the
4 whim of Key Development. The question before the court is not
5 whether Key Development could be compelled to complete the project.
6 The project was completed and the conditions met. There is
7 nothing illusory about Key Development's obligation as they
8 currently stand. They performed as agreed and John Walcker is now
9 entitled to his choice of free and clear lots in the project.

10 B. Lot 15

11 1. Facts.

12 In September of 1996, Key Development finally obtained
13 approval of the plat for its Key Bay project. This meant that Key
14 could now sell lots in the project. During the projects two year
15 development period, a number of buyers had negotiated deals for
16 lots in the project. However over time most of these deals had
17 aborted and Key was only able to actually close sales for two lots
18 now that the project was officially approved. The project
19 originally planned was to have lots available for sale in 1995.
20 The delay in completion of the project had exhausted the hold back
21 reserve for periodic payments to be made during the project per the
22 development loan. As a result, Key was servicing the loan by
23 making monthly payments of approximately \$17,000.00 a month. Key
24 was anxious to start selling lots and generating revenue on this
25 project.

26 The realtors handling sales of the project for Key, suggested
27 that it would help their sales efforts if there was a residence
28

1 constructed on the project. John Walcker and Jack Johnson
2 discussed this idea and decided that a spec house should be
3 constructed to facilitate marketing of the project as a whole.
4 With this purpose in mind, they decided to construct such a spec
5 house on Lot 15.

6 Both John Walcker and Jack Johnson verbally agree that this
7 spec house was undertaken as a partnership under which profits
8 would be shared. There was no discussion of sharing the losses.
9 The partners were to be Jack Johnson and Lake Investments.

10 In order to undertake the construction of a residence on Lot
11 15 the partnership needed financing. The entire development
12 project was subject to a mortgage in favor of Interwest Bank in the
13 sum of \$2,450,000.00. (Exh. 527). The Interwest Bank loan
14 commitment provided that lots would be released from the blanket
15 mortgage on the project for a payment of ninety percent (90%) of
16 the gross sales price of the lot and a minimum payment of \$81,000
17 for the non water front lots. (Exh. 527). Lot 15 was a non water
18 front lot.

19 Lake Investment sought construction financing from Interwest
20 Bank. The Bank obtained an appraisal of the home on Lot 15 which
21 the partnership intended to construct. This appraisal was
22 performed by L. Ann Tedeschi (Exh. 564.) The Bank approved the
23 construction financing and the partnership commenced the Lot 15
24 project.

25 The first step was for the partnership to acquire Lot 15.
26 The Tedeschi appraisal valued the site at \$130,000.00. This became
27 the purchase price of Lot 15.

28

1 The warranty deed from Key Development was executed by Jack A.
2 Johnson, president on December 30, 1996 and recorded January 9,
3 1997. The grantees of the deed were originally Lake Investment
4 Co., Inc. and Jack Johnson, however Jack Johnson's name was crossed
5 out and initialed. (Exh. GGG.) There was no testimony as to how or
6 why this occurred.

7 The sale closed. The closing statement reflects the purchase
8 price of \$130,000.00, of which \$81,000.00 was paid to Interwest
9 Bank.¹ (Exh. 38) The closing statement also reflects that part of
10 the purchase price was a "Deed of Trust Payable to Seller" in the
11 sum of \$33,000.00 and an adjustment for \$13,396.46 "Seller's
12 Proceeds to buyer." These are the two items which Key is
13 attempting to recover from Lake in this phase of the litigation.

14 Although there was never a deed of trust prepared to secure
15 the \$33,000.00 obligation, there was a note. This note dated
16 January 9, 1997 in the sum of \$33,000 was signed by John Walcker,
17 president of Lake Investment Company. (Exh. JJJ). The note
18 provided that it was due "on the sale of the house located on Lot
19 15. . . ."

20 A separate partnership account was established to handle the
21 proceeds of the new construction loan from Interwest Bank. Jack
22 Johnson testified he insisted on this as part of the partnership
23 arrangement. Shortly into this process John Walcker began taking
24 funds from this Lot 15 construction account and using the funds for
25

26 ¹ There was no explanation as to why the Bank accepted this minimum payment of \$81,000
27 as opposed to the ninety percent (90%) of gross sales price provided in the September 19, 1995 Loan
28 Commitment. (Exh. 527, p.3, ¶ 13.3.2)

1 other purposes. The separate integrity of the account was not
2 maintained.

3 A residence was ultimately constructed on Lot 15. Upon
4 completion, the home was listed for sale with the realtors used by
5 Key in marketing the other property in the development. The home
6 was listed originally for \$305,000.00. On or about October 6,
7 1997, after a short time on the market, it sold for \$275,000.00.
8 (Exh. KKK) The net pay out to Lake from the sale was \$46,054.28,
9 which Lake retained, taking the position that there had been no
10 profit on the job.

11 On August 13, 1998, John Walcker filed a bankruptcy case under
12 Chapter 7. On August 18, 1999, Key filed this litigation in Chelan
13 County Superior Court against Lake to collect the \$33,000.00 note
14 and the \$13,396.00 sellers proceeds. The case was ultimately
15 removed to this court.

16 2. Analysis.

17 This aspect of the disputes among these parties, once again
18 turns on the credibility of John Walcker and Jack Johnson.
19 Although there are a few documents involved in this aspect of the
20 litigation, they represent only pieces of a more complicated
21 puzzle. The parties have had to complete their versions of their
22 dealings with their own testimony. These competing scenarios are
23 in substantial variance and the court must decide which is the more
24 probable.

25 The court starts its analysis with a point upon which both
26 John Walcker and Jack Johnson agree, that the construction of a
27 residence on Lot 15 was to be a joint venture in which both parties
28

1 would share the profits but not the losses. As was common between
2 these parties, they did not reduce their understanding to writing.
3 The court must interpret their agreement in light of the
4 circumstances surrounding its formation and its implementation.

5 The joint venture was conceived prior to the acquisition of
6 Lot 15 by Lake. The documents which relate to that acquisition
7 pose more problems than they solve when trying to arrive at the
8 terms of the joint venture agreement.

9 The warranty deed by which Lake acquired Lot 15 from Key
10 originally contained the name of Jack Johnson as second grantee.
11 However, this second grantee designation was crossed out and
12 initialed by Jack Johnson. (Exh. GGG.)

13 The Sellers Settlement Statement makes reference to a
14 \$33,000.00 debit entry with the "Deed of Trust Payable to Seller."
15 (Exh. HHH.) There does not appear to have been a deed of trust
16 executed. There was however a note in the sum of \$33,000.00, dated
17 January 9, 1997, made by Lake Investment Corp. and made payable to
18 Key Development Corp. (Exh. JJJ.) This note bears twelve percent
19 (12%) interest and provides for payment in full "on sale of the
20 house located at Lot 15 . . ." Of course we know, that there was
21 no house on Lot 15 on January 9, 1997. The Sellers Settlement
22 Statement also makes reference to a debit for \$13,396.46 with the
23 language "Seller's proceeds to buyer." There is no reference in
24 any of this documentation as to whether that sum was to be repaid.

25 It is the position of Key Development, as articulated by Jack
26 Johnson, that Key was to be paid the full \$130,000.00 purchase
27 price, whether the joint venture made a profit or not. It is the
28

1 position of Lake Investments, as articulated by John Walcker that
2 the full purchase price for Lot 15 would only be paid to Key out of
3 the profits of the joint venture of which there were none. Which
4 of these two competing versions of the agreement is the most
5 credible?

6 Since this was admittedly a joint venture, both sides would
7 presumably make a contribution to that venture. Lake borrowed
8 money to finance both the acquisition of the lot, free from Key's
9 development loan and the construction costs. This loan from
10 Interwest Savings Bank totals \$220,300.00. (Exh. III.) Lake was
11 to do the construction work on the residence. This was a
12 substantial contribution to the venture. Both sides agree that
13 this was Lake's end of the deal.

14 What then was Key's contribution to the venture? Jack Johnson
15 would argue that it was Key's willingness to wait for the balance
16 of \$130,000.00 purchase price for Lot 15, i.e. the \$33,000.00 note
17 plus the \$13,396.46 advanced to Lake. The value of this
18 contribution is premised upon the assumption that the \$130,000.00
19 is the actual value that the parties placed on Lot 15 when they
20 made their agreement. But if Lake is bound to pay the full
21 \$130,000.00 purchase price whether there would be profits on the
22 venture or not, Key's contribution to the joint venture would be
23 greatly diminished and it would seem Lake was taking all of the
24 risks, while giving Key a share of the profits. On the other hand,
25 if the shortfall on the purchase price was to be paid only out of
26 profits on the venture, Key would be making a much more substantial
27 contribution for its share. A determination as to which of these
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1 positions is the more likely term of the parties joint venture
2 agreement, turns on the circumstances under which the parties were
3 faced at the time of their agreement.

4 The parties decision to enter into the Lot 15 joint venture
5 was made in late 1996. The Key Bay Development project had been
6 delayed over a year longer than Key had originally anticipated.
7 The Project had not received plat approval until September of 1996,
8 and Key could not sell lots until that approval was obtained. Many
9 of the prospects Key had lined up for sales ahead of time had
10 disappeared in the interim. Key was having to service the
11 development loan out of its own assets at a substantial payment per
12 month, its loan reserve for these payments had been exhausted. The
13 sales activity on the lots in the development was very slow. Key
14 needed to stimulate the market for the lots in its development.

15 Key consulted with the realtors who were handling the
16 marketing of its developments. These realtors suggested that
17 their job of marketing would be much easier if there was a home
18 built on the development so that prospective buyers could get an
19 idea of the type of quality home that was to be built on the
20 project. It was suggested that construction of a home on the
21 project on speculation would meet this need.

22 Jack Johnson and John Walcker discussed the idea of a home
23 built on speculation on the project and agreed to undertake the
24 task. They agreed on the type and quality of the home to be
25 constructed and selected the lot so as to facilitate the marketing
26 of the project as a whole. They then sought financing for the
27 construction on Lot 15.

1 The plans for the proposed construction were given to
2 Interwest Bank which in turn obtained an appraisal of the proposed
3 construction upon completion. This appraisal arrived at a market
4 value of \$295,000.00 for the proposed home and Lot 15. (Exh. 564.)
5 Financing for the project was sought based on this appraisal and
6 ultimately a construction loan in the sum of \$220,300.00 was made
7 by Interwest Bank to Lake Investments. (Exh. III.)

8 There was not enough money, however, in the closing to
9 completely finance the deal. Although Interwest Bank agreed to
10 release Lot 15 from its development loan for the \$81,000.00 minimum
11 as opposed to the ninety percent (90%) of gross sales price (in
12 this case \$117,000.00) it was entitled to under its Development
13 Loan Commitment (Exh. 527) there still were insufficient funds in
14 the financing to pay the full purchase price to Key Development and
15 still meet the requirements on the construction loan. Despite
16 this, Key agreed so that the building project might proceed.

17 In doing this, Key was receiving a number of benefits. First,
18 of course, it was obtaining construction of a home on the project
19 which fulfilled its marketing goal and hopefully priming the pump
20 for other sales activities. Second it was establishing a
21 comparable sale in the development which should act as support for
22 the overall value of the project and influence the price of other
23 lots in the development. It can be seen that Key obtained
24 substantial benefits from this sale and construction venture even
25 if it did not receive the full declared purchase price.

26 With these circumstances in mind, is it more likely that the
27 venture agreement between the parties required Lake to pay the
28

1 balance of the purchase price even if there were no profits in the
2 venture? Such an arrangement would give Key the substantial
3 benefits from the deal while placing the bulk of the risks on Lake,
4 which would receive no benefits whatsoever if the venture failed to
5 make a profit. It is unlikely that Lake and John Walcker would
6 agree to such terms. Rather it is much more likely that Key and
7 Lake would agree that the deficiency due from the declared
8 ostensive purchase price would be paid only out of the profits of
9 the venture. In this way the risks would be more equally shared
10 as opposed to placed mainly on Lake. It should be kept in mind
11 that Jack Johnson and Key Development contributed nothing to this
12 venture beyond the unpaid portion of the purchase price.

13 The evidence suggests that this is the way Jack Johnson
14 understood this deal between the parties. When the completed home
15 was sold in October of 1997, Jack Johnson inquired of John
16 Walcker's secretary whether there had been any profit in the deal
17 in which he was entitled to share. He was advised at that time by
18 Walcker's secretary that there was no profit but rather a loss.
19 Johnson never discussed the matter with John Walcker. Only in
20 August of 1999 was suit filed by Key against Lake on the matters at
21 issue here.

22 The court concludes that Key is not entitled to recover any of
23 the unpaid balance of the ostensive purchase price of Lot 15. The
24 terms of the venture agreement between Key and Lake provided that
25 this deficiency would be paid out of the profits of the venture.
26 There were no such profits.

27
28

1 C. \$93,838.12 Note. (Exh. 556.)

2 1. Facts.

3 This dispute involves a note in the amount of Ninety
4 Three Thousand Eight Hundred Thirty-eight Dollar and twelve cents
5 (\$93,838.12) made by Lake Investment Co. and payable to G & G Meats
6 Pension Trust dated June 1, 1996. The note was signed by John
7 Walcker, president of Lake. The note bears the handwritten
8 notation "Pd Jack." Lake has possession of this original note.

9 At the trial Jack Johnson admitted that the handwritten "Pd
10 Jack" looked like his handwriting. Lake Investments introduced
11 evidence from Virginia Ryder, a hand writing expert that it
12 appeared that the "Pd Jack" notation, when compared with
13 handwriting of Jack Johnson on other documents, was written by the
14 same person. Jack Johnson did not deny he made this notation on
15 the note.

16 Although the note provides for monthly payments of \$1,172.97
17 per month commencing on July 1, 1996, no payments were ever made on
18 the note. There was no testimony that demand was ever made for
19 these monthly payments. The note was listed on the G & G's Trusts
20 Internal Revenue Service returns as an asset.

21 Jack Johnson testified that the note represented loans to Lake
22 which were never repaid. There was no evidence introduced to show
23 the payment to or receipt by Lake of any loan proceeds.

24 John Walcker testified that Jack Johnson came to him and asked
25 him to sign this note as a favor for Jack. John did this. Jack
26 then marked the note "Pd Jack" and gave Walcker the original note
27 so marked. John Walcker testified that there never was anything
28

1 given to Lake in exchange for or in consideration of the signing of
2 this note.

3 G & G filed suit on this obligation against Lake in Chelan
4 County Superior Court on January 14, 2000. That suit was removed
5 to this court and is the subject of this phase of litigation
6 between these parties.

7 2. Analysis.

8 This litigation is not really a classic suit on a note in that
9 the defendant Lake has possession of the original note. G & G is
10 not a holder of the note and thus can not sue on the instrument
11 itself.

12 G & G is thus suing on the alleged underlying unpaid debt.
13 Lake disputes that there is any debt owing. The burden of proof
14 is on G & G.

15 G & G produced no evidence to show that money was actually
16 loaned to Lake on this note. There were no cancelled checks of
17 loan proceeds produced to show Lake received the money. Nor was
18 there any other evidence of what specific obligations were
19 represented by the note. The testimony regarding these
20 obligations were in general non specific terms with no objective
21 evidence to support the testimony of Jack Johnson. Perhaps most
22 significantly, Jack Johnson never offered any explanation as to why
23 Lake would have the original note or why it would bear his own
24 handwritten notation "Pd Jack".

25 The testimony of John Walcker as to how the note came to be
26 signed as a favor to Johnson and how it was marked "Pd Jack" and
27 returned to Walcker was essentially unrefuted by Johnson.

1 Stella Walcker have no liability based upon the forgery of their
2 signatures. There is no evidence that Jack Johnson relied upon the
3 powers of attorney that Elmer and Stella Walcker gave John Walcker
4 in connection with another transaction. The Court concludes the
5 power's of attorney are irrelevant with regard to this note. The
6 claim of Jack Johnson with regard to the Snowcreek notes is denied.

7
8 B. Consolidated Matters

9 1. \$125,000 Note

10 The \$125,000 note from Key Development to John Walcker dated
11 May 19, 1995 is owned by John Walcker personally and not Lake
12 Development. The Court finds the terms of the note, letter
13 agreement for services and the handwritten modifications to the
14 note are not overcome by the testimony of John Walcker. The Court
15 concludes that the primary obligation under the note as modified is
16 to transfer a lot in the Key Bay project to John Walcker. The
17 fact that there is not a lot worth \$125,000 in the development does
18 not change the outcome. The circumstances are such that Key
19 Development is capable of transferring free and clear a lot. The
20 means by which the obligation represented by the note will be
21 satisfied will be by transfer of a lot. John Walcker is free to
22 choose any available lot.

23 2. Lot 15

24 The Parties concede that the house on Lot 15 of the Key Bay
25 development was a joint venture of Key Development and Lake
26 Development and that the joint venturers would share the profits
27 but not the losses. The evidence is undisputed that Lake
28

1 Development lost money on the construction and sale of the house.
2 As a consequence there were no profits from the joint venture.
3 Since there were no profits the Court holds that Key Development is
4 not entitled to recover any of the unpaid purchase price of Lot 15.

5 3. \$93,838.12 Note

6 G & G Meats Pension Trust is not entitled to recover anything
7 on the note dated June 1, 1996 in the amount of \$93,838 made by
8 Lake Investment Co. and payable to G & G Meats Pension Trust. The
9 note bears the hand written notation by Jack Johnson that it is
10 paid. The burden of proof is on G & G Meats Pension Trust. The
11 burden has not been met. The note is marked paid. The original is
12 in the possession of Lake Investment. No evidence has been
13 presented that any advances were ever made on this note. The Court
14 holds that Lake Investment owes nothing on this note.

15
16 C. Judgment.

17 This memorandum opinion constitutes the courts findings of
18 fact and conclusions of law pursuant to FRBP 7052. Counsel for the
19 Debtors Elmer and Stella Walcker and Lake Investment Co., Inc. are
20 directed to prepare and present a judgment consistent with this
21 opinion.

22 DONE this _____ day of March, 2002.

23
24
25 _____
JOHN A. ROSSMEISSL
Bankruptcy Judge